third quarter. 5. Problems and challenges

A. Internal Problems:

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- Challenges of retaining & maintaining skilled man power. Building adequate leadership capabilities.
- Scarcity of skilled & competent man power.

B. External Problems

- Global pandemic of corona virus.
- Very limited investment opportunities.
- Demand for quality loan in decreasing trend
- C. Strategy:

- Closely monitoring the internal and external environmental changes and adopting proactive approach. Undertaking various initiatives to engage employees for better performance and retention.
- Introducing new products for better serving the market.
- Achieving excellence in service for delighting the customers.
- Emphasizing on quality rather than quantity.
- 6. Corporate Governance

That we deal with other people's money and we have to be a role model in management of custodial capital is made clear to everyone at Goodwill, from the members of the Board to entry level staff. The decisions at the company are taken after adequate and open deliberation by committees at different level depending on the decisions. The Board of Directors meets regularly to formulate and review the strategies and policies, and monitor the performance

- - The Audit Committee, headed by a non-executive director, meets minimum every quarter to review the performance
 - of the company and continually suggest measures to enhance compliance and control mechanisms.
 - The Management Committee, chaired by the CEO, meets regularly to review performance and make business decisions.
- 7. Declaration by CEO on the truthfulness of information

To the best of my knowledge and belief, I, the Chief Executive Officer, declare that the information disclosed in this report are true reflection of the company's position and performance and I have not purposefully concealed any relevant data or

गडविल फाइनान्स लिमिटेड (वित्तीय संस्था)

नेपाल राष्ट्र बैकबाट "ग" वर्गको इजाजतप्राप्त राष्ट्रियस्तरको संस्था

फिदिम

शाखा कार्यालयहरु

घोराही, दाङ्ग ईलाम

डिल्लीबजार कुमारीपाटी इन्द्रचोक 88222560 ลริสัสสิธิ ยรอดอธษ 3802£F0 9339933

त्रिप्रेश्वर नयाँबजार

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information that in my assessment would adversely affect the investment decision of any depositor/investor.

फोनः ४४४४०३५, फयाक्सः ४४४३४१४ इमेलः info@goodwill.net.np

हात्तीसार, काठमाण्डौँ, पो.ब.नं. ८८६७,

केन्द्रिय कार्यालय

विर्तामोड ईटहरी, सनसरी नेपालगंज 960286-620 024-450041 286026-260 गैंडाकोट नवलपुर

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